ANDREW L. SMITH, BSEE, MBA, MFN, ESQ., APM

Andrew Smith leads the Andrew Smith Law Group LLC. His practice includes Alternative Dispute Resolution, Complex Commercial, Business, Employment, Compliance, and Entrepreneurship. He has performed numerous mediations and conflict resolutions throughout the United States. He is an Arbitrator on the AAA Consumer Panel.

He is an Executive Director with Maxwell Leadership, where he helps organizations maximize performance and achieve competitive advantage. He teaches, speaks, and mastermind on various legal, conflict resolution, and leadership topics. Select presentations include Building High Trust Teams, Put Your Organization to the Test, Leading Multi-generational Teams, High Road Leadership, Chasing Failure, Behavioral Assessments, and Coaching. (http://johncmaxwellgroup.com/andrewsmith).

Mr. Smith served as Chair of NJSBA Dispute Resolution Section. He was awarded the 2022 ADR Practioner of the Year. He was recognized by the National Academy of Distinguished Neutrals. He currently serves as Chair of NJSBA Intellectual Property Committee.

Mr. Smith served as President of New Jersey Association of Professional Mediators, where he directed New Jersey's largest organization dedicated to resolving disputes through mediation. Members included over 200 attorneys and 150 non-attorneys (psychologists, CPAs, engineers, and other professionals).

Mr. Smith worked with Axiom Global, where he provided Business, Commercial and Technology Legal Services to select clients, including Unilever, Goldman Sachs, Realogy, and Marriott Hotels.

Mr. Smith's background includes assignments with Lucent Technologies and Alcatel Lucent, where he negotiated business, technology, licensing, and managed service agreements with Fortune 100 Companies resulting in greater organizational performance and profitability for companies.

He worked in AT&T's Corporate Strategy and Business Development Organization, providing business and financial evaluation of both Ventures & Acquisitions and Build – Own – Operate – Transfer projects in various countries of North America, South America, Europe, Asia, and Africa. Mr. Smith worked as a Systems Engineer supporting a five-state region. He also evaluated business and technology systems of business units resulting in greater operational performance.

His bar admissions include New York, New Jersey, Missouri, and the United States Supreme Court.

Mr. Smith holds Juris Doctor, Fordham University School of Law; Master of Finance, St. Louis University; MBA, Lindenwood University; and BS Electrical Engineering, Missouri University of Science and Technology (Formerly, University of Missouri – Rolla). He also has an MBA Certificate, International Business, George Washington University.

He is the author of Ten Principles to Mastering the 110% Mindset, covering ten leading-edge topics to help individuals and organizations achieve goals and increase performance. (Amazon)

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